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Message Text

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PAGE 01 BAGHDA 01007 250532Z

16
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
---------- 010146
R 241055Z JUL 76
FM USINT BAGHDAD
TO MR E PAUL JACOBSON
HARZA ENGINEERING COMPANY
150 SOUTH WACKER DRIVE
CHICAGO, ILLINOIS 60606
TELEX: 25-3540
TEL/ 312-855-7000
INFO SECSTATE WSHDC 3389
USDOC WASHDC
AMEMBASY BELGRADE
AMEMBASSY TEHRAN

UNCLAS BAGHDAD 1007

STATE PLEASE RELAY THIS MESSAGE TO ALL OTHER ADDRESSEES
TEHRAN PASS HARZA MIDDLE EAST AREA MANAGER WALTER P. LEBER

E.O.11652: N/A
TAGSC ENRG, ECRE,IZ, YO, US
SUBJ: MAJOR PROJECT: BEKHME DAM ON TIGRIS RIVERS (IRAQ)

REF: 1975 BAGHDAD 708 (NOTAL)

1. FOR SOME WEEKS NOW WORD HAS BEEN OUT AMONG INTERNATIONAL CONTRACTORS ACTIVE IN IRAQ THAT GOI HAS DUSTED OFF PROPOSALS FOR TOLLED EARTH DAM AT BEKHME IN IRAQI KURDISTAN. CONTRACTORS KNOW THAT HARZA DID STUDY ON BEKHME IN 1950S AND THAT PROJECT WILL BE VERY LARGE. HENCE, NUMBER OF THEM HAVE ASKED USINT WHETHER HARZA HAS BEEN ASKED DO NEW STUDY ON DAM AND WHETHER HARZA WOULD WELCOME COLLABORATION.

2. THERE ARE TWO YUGOSLAV FIRMS WITH RECENT SUCCESSES IN WATER PROJECTS IN IRAQ WHICH WOULD WELCOME DISCUSSIONS WITH HARZA ABOUT BEKHME, ASSUMING LATTER PROJECT HAS NOT IN MEANWHILE BEEN RESHELVED BY GOI BECAUSE OF BUDGET
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STRINGENCIES. FIRMS ARE:

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ENERGEPROJEKT
ZELENI VENAC 18, P O BOX 712
11001 BELGRADE, YUGOSLAVIA
TEL: 327-221
TELEX: YU11181
AND
HIDROGRADNJA
DOBROVOLJACKA 45
P O BOX 395
71001 SARAJEVO, YUGOSLAVIA

3. ENERGOPROJEKT DESIGNED HAMREEN AND KAOLOS DAMS. HIDROGRADNJA WILL CONSTRUCT HAMREEN DAM AND IS AT WORK ON DIRKUK IRRIGATIONPROJECT, DURING RECENT VISIT TO BELGRADE BY USINT COMMERCIAL ATTACHE PATRICK KILLOUGH, HE AND AMEMBASSY BELGRADE COMMERCIAL ATTACHE WILLIAM WALLER MET WITH ENERGOPROJEKT DIRECTOR VOJISLAV RASKOVIC AND FOUND LATTER (A) WELL AWARE OF HARZA'S STRONG POSITION INWATER PROJECTS IN ASIA AND (B) INTERESTED IN POSSIBLE COLLABORATION WITH HARZA IN IRAQ AND ELSEWHERE.

4. ACTION SUGGESTED: BOTH ENERGOPROJEKT AND HIDROGRADNJA HAVE EXCELLENT 'CAN-DO' REPUTATION IN IRAQ AND WOULD BRING TO POSIBLE COLLABORATION WITH HARZA AND OTHER US FIRMS SEEKING ENTER OR RE-ENTER IRAQI MARKET VALUABLE RECENT EXPERIENCE ABOUT BIDDDING ON CONTRACTS, WORKING WITH IRAQIS IN TH FIELD AND CHANGINGCONDITIONS CONCERNING LABOR, RAW MATERIALS AND TRANSPORTATION. SUGGEST, THEREFORE, HARZA, IF RECEPTIVE TO THEIR OVERTURES, CONTACT THESE TWO FIRMS DIRECTLY IN BELGRADE (FIRMS HAVE OFFICE INIRAQ AS WELL), KEEPING AMEMBASSY BELGRADE (TELEX 11529 AMEMBA) AND USINT BAGHDAD (TELEX 2287 USINT) INFORMED. USINT WILL ATTEMPT FIND OUT FROM GOI CONTACTS WHAT PRIORITY RECENT BUDGET STRINGENCIES HAVE ASSIGNED BEKHME PROJECT AND WILL KEEP HARZA ABREAST OF DEVELOPMENTS. WOULD APPRECIATE ADVANCE NOTICE OF ANY COMING VISIT TO IRAQ BY HARZA EXECUTIVES.
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Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
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Disposition Remarks:
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Status: NATIVE
Subject: MAJOR PROJECT: BEKHME DAM ON TIGRIS RIVERS (IRAQ)
TAGS: BEXP, ENRG, ECRE, IZ, YO, US
To: JACOBSON E PAUL
Type: TE
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